

## Salama Ibrahim Abd El-Salam

### Head of Risk Management

#### Alexandria Business Association - ABA

#### Small & Micro Enterprise Project - SME



Currently acts as a Head of Risk Management at Alexandria Business Association - small & micro enterprise project which consider one of the biggest institution in Egypt and Middle East working in micro-finance industry.

- ✚ He has more than 17 years of experience in microfinance field and also in training and consulting
- ✚ He contribute to the development of Risk Management concepts , work methodology and evaluation mechanisms and tools in micro-finance institutions in both of regional and international scope through participation in a lot of international working groups under the umbrella of international institutions in risk sector (**Professional Risk Managers' International Association "PRMIA" & Risk Management Initiative in Microfinance "RIM" )**)
- ✚ Start to set mechanisms, technical support methodologies and advanced workshops in preparation for providing technical support services to MFIs.
- ✚ Participated within working-group as the representative of Egyptian Central Bank in sharing experiences with several major micro-finance institutions in Kenya by cooperate with Kenyans Central Bank for sharing the best practices in industry as overall especially in mobile banking.
- ✚ Participate in designing and implementation of reporting system and comprehensive statistical and managerial system for risk management.
- ✚ Participate in automating the concepts and work systems of risk management by integrates with the rest of work systems, and developing the policy manual for risk management.
- ✚ Participate in the preparation and demarcation of policy & procedure manuals and process maps for MFIs.

- ✚ He also member in several subsidiary committees in ABA-SME (Crisis committee – Product development committee).
- ✚ Also participate in several workshops that concerning in sharing experiences, entrepreneurship and financial inclusion in Egypt and outside it.
- ✚ Institutional evaluation team member for external institutions which work in micro-finance field.
- ✚ International independent assessor for institutions regarding to Risk Management, deviations analysis and strategies of how to deal with.
- ✚ He has prepared and implemented several training courses and workshops inside and outside Egypt in microfinance field, entrepreneurship, crisis management, starting business, risk management, information technology and database.
- ✚ Member in team of providing international consulting services, technical support and institutional construction for internal and external institutions.
- ✚ Member in the team of implementation, providing technical support and design training materials of "Shababy program" (one of the entrepreneurship programs) in cooperation with **P+SITIVE PLANET**
- ✚ Team member of preparing and designing the organizational structure of the ABA-SME.
- ✚ Trainer in the field of databases (Oracle DBA) and information technology.
- ✚ He has been worked as a facilitator in entrepreneurship field.
- ✚ Served as the information system supervision in ABA-SME.

Graduated from faculty of commerce, accounting department 2001, He got a several local, regional and international certifications in managerial science, accounting, strategic marketing, entrepreneurship, starting business, performance improvement, information technology & data security, networking and designs.

- ☉ He got a certification from international institution (RIM) as an independent assessor for institutions assessment regarding to risk management.
- ☉ He got a certification from Financial Regulatory Authority (FRA) & Egyptian Institute of Directors (EIoD) as a Professional Certificate in Risk Management.
- ☉ Has a training certificates (TOT) from organizations (Mowgli, Silatic, Cisco and Microsoft)
- ☉ Has a facilitator certificate from Mowgli organization.
- ☉ Has an Oracle Database certificate from Oracle organization and also in several information technology specializations.